



## FANTINI'S GAMING REPORT®

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### Special Reporting Service

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Frank Fantini – *Publisher*

Ashley Diem – *Associate Publisher and Executive Editor*

Blake Weishaar – *Editor*

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**NOTE:** *As states are beginning to lessen restrictions and casinos are planning re-openings, we welcome all news and developments for these and anything COVID-19 related. Send your news releases to [Editor@FantiniResearch.com](mailto:Editor@FantiniResearch.com). In addition, you may reach Editor Blake Weishaar at [BWeishaar@FantiniResearch.com](mailto:BWeishaar@FantiniResearch.com) or by phone at +1 302 730 3793.*

### MGM RELEASES REOPENING PLAN

MGM Resorts intends to reopen its Las Vegas properties next month and has issued a Seven Point Safety Plan outlining health and safety protocols as part of the reopening.

The plan, developed with VP of Health Sciences for Colden Corp. Shannon Magari, will put health and safety at the center of everything MGM does, CEO Bill Hornbuckle said.

Employees will be screened for health issues and will be trained to assess the symptoms of guests.

Staff will be required to wear protective equipment, social distancing will be practiced, air quality will be controlled and contactless hotel check-in at properties will be introduced.

Plan: <https://static.mgmresorts.com/content/dam/MGM/corporate/corporate-initiatives/safely/seven-point-safety-plan.pdf>.

## DEADWOOD BUSY AT OPENINGS

Another anecdotal report suggests there indeed may be pent-up demand as casinos reopen.

Business at Deadwood, South Dakota, casinos last weekend was 15 to 20 percent higher than normal as they reopened, CNBC quoted Liv Hospitality CEO Caleb Arceneaux.

Liv Hospitality owns and operates Tin Lizzie and Cadillac Jack's casinos in Deadwood.

Weekend occupancy was 85 to 90 percent, with many gamblers coming from out of state, Arceneaux said.

The Deadwood report follows comments from Golden Entertainment of business at pre-COVID levels in Montana where the company services 3,000 slot machines in 300 locations.

And that followed reports by Coeur d'Alene and Northern Quest casinos in Idaho that business was stronger than normal for their re-openings.

## OPENINGS: AZ, NM, OK, PENN, SAMOA, SKC, STRONACH, UK, WA, WV

- ARIZONA. Harrah's Ak-Chin and Fort McDowell casinos plan to open Friday.
- NEW MEXICO casinos may be able to reopen in early June.
- OKLAHOMA. Thunderbird casinos in Norman and Shawnee held a soft reopening Monday and quickly reached their capacities of 250 and 125 customers, The Oklahoman reported.

Guests were required to have temperatures taken at the door, wear facemasks and maintain six feet of social distance.

- PENN NATIONAL's Hollywood Charles Town in West Virginia will resume racing without spectators on Thursday.

- SAMOA. Casinos on the South Pacific island country will now be open every day except Sunday with limited hours of operation.

- SKYCITY will reopen its casinos in Auckland, Hamilton and Queenstown in New Zealand on Thursday.

Casinos will be reopened in phases and with reduced hours of operation initially based on expected customer demand.

Zones will be created on casino floors to ensure fewer than 100 guests and staff are in one location at a time. Seating and slots will be spaced apart.

- STRONACH GROUP's Santa Anita Park in southern California will reopen Friday, Thoroughbred Daily News reported.
- UNITED KINGDOM horse racing will resume on June 1 without spectators.
- WASHINGTON. Nisqually Red Wind casino will open Monday.
- WEST VIRGINIA casinos might be able to reopen by the end of May or first half of June, Gov. Jim Justice said.

#### COMPANIES: DUETTO

- DUETTO RESEARCH launched Enterprise Rate Guidelines and Min/Max features intended for reopening hotels.

Enterprise Rate Guidelines enable operators to establish and launch strategies across regions or entire brand portfolios while Min/Max helps optimize pricing.

#### US: CT, IN, LV

- CONNECTICUT. Mohegan Sun extended its closure to May 26.
- INDIANA casinos will likely remain closed until mid-June following Gov. Eric Holcomb's phased reopening plan.

Stage four of the plan allows bars, clubs and other entertainment venues to reopen at 50 percent capacity.

- LAS VEGAS Convention and Visitors Authority's advertising budget has been slashed 35 percent to \$65 million and its overall budget is down 36 percent to \$160.6 million, the Las Vegas Review-Journal reported.

#### INTERNATIONAL: BRAZIL, LEBANON, PHILIPPINES, UK

- BRAZIL. Rio de Janeiro shut retail lottery shops in order to avoid crowds and queues.
- LEBANON. Casino du Liban near the Mediterranean coast will remain closed until further notice, backing out of initial plans to open this month with limited hours of operation.

- PHILIPPINES. The lockdown in Manila will continue through May 31.
- UNITED KINGDOM. The selection process for the National Lottery operator was postponed to May 25 due to the virus.

Bidders include Sazka, Virgin Group and long-time operator Camelot.

Elsewhere, the UK Gambling Commission is tightening restrictions for online operators after finding evidence some gamblers are at greater risk of harm during lockdown.

Operators need to implement affordability checks, prevent reverse withdrawals and restrict bonus offers, the commission said. They must also monitor customers who have played for an hour in a single session.

## FANTINI'S VIRTUAL TRADE SHOW

As COVID-19 has caused the cancellation of many trade shows, now is the time to turn to a virtual show to display and advertise all your product lines and news events too. To exhibit your company, contact Dee Wild-Shyver at [DWild@FantiniResearch.com](mailto:DWild@FantiniResearch.com).

See products, demos, and news from exhibitors at [www.FantinisGamingShow.com](http://www.FantinisGamingShow.com).

## CONVENTIONS, TRADE SHOWS, CONFERENCES, EXPOS

Shows and conferences have been canceled or postponed due to the coronavirus outbreak. As new dates become available or for those that transition to webinars, they will be listed in our online calendar at <https://www.fantiniresearch.com/conventions.html>.

## **ABOUT THIS REPORT:**

*In Fantini's COVID-19 Gaming Daily report we consolidate all developments about the virus that have business and investment implications for the gaming industry. We will post them on our website until further notice. Fantini's COVID-19 Gaming Daily is a Special Report that is included with all levels of Fantini's Gaming Report subscriptions.*

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## **STAFF/CONTACT US:**

Frank Fantini, publisher. [FFantini@FantiniResearch.com](mailto:FFantini@FantiniResearch.com)

Ashley Diem, associate publisher and executive editor. [ADiem@FantiniResearch.com](mailto:ADiem@FantiniResearch.com)

Dee Wild-Shyver, associate editor and VP of Virtual Trade Show. [DWild@FantiniResearch.com](mailto:DWild@FantiniResearch.com)

Laura Briggs, public policy editor. [LBriggs@FantiniResearch.com](mailto:LBriggs@FantiniResearch.com)

Blake Weishaar, editor. [BWeishaar@FantiniResearch.com](mailto:BWeishaar@FantiniResearch.com)

Hannah Wilmarth, writer. [HWilmarth@FantiniResearch.com](mailto:HWilmarth@FantiniResearch.com)

Dylan Kaplan, writer and project team member. [DKaplan@FantiniResearch.com](mailto:DKaplan@FantiniResearch.com)

Alex Capitle, marketing specialist. [ACapitle@FantiniResearch.com](mailto:ACapitle@FantiniResearch.com)

Cindy Konowitz, office manager. [CKonowitz@FantiniResearch.com](mailto:CKonowitz@FantiniResearch.com)

Subscription inquiries: [Subscriptions@FantiniResearch.com](mailto:Subscriptions@FantiniResearch.com)

Analyst notes: [Analysts@FantiniResearch.com](mailto:Analysts@FantiniResearch.com)

News releases: [Editor@FantiniResearch.com](mailto:Editor@FantiniResearch.com)